

# Enhancing Pallet Stability and Sustainability with Samson Pallet Stability

## **Client Profile**

**Industry: Chemical Manufacturing** 

### **The Challenge**

Prior to working with Samson Pallet Stability (SPS), the company was using a machine with thick, heavy film. This outdated system led to serious pallet displacement issues, causing drums and buckets of chemicals to shift during transportation. These issues escalated to a point where the company received an amber warning from VOSA, highlighting critical compliance and safety concerns.

### Why Samson Pallet Stability?

The decision to switch to SPS was driven by the exceptional service received from the team. The Pallet Stability Specialists took the time to thoroughly understand the client's needs, including transporting sample products to the Sheffield facility for testing. This hands-on approach allowed SPS to tailor the perfect wrap pattern and optimise film usage. The inclusive package, featuring regular servicing and ongoing support, provided additional peace of mind.

### **The Solution**

SPS implemented a custom pallet wrapping solution that not only addressed the displacement issue but also optimised film consumption. Key features included:

- Custom wrap pattern design
- Auto stock replenishment
- Regular preventative maintenance and servicing
- Continual support from the SPS team



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### **Results & Impact**

- **Compliance:** No further VOSA issues since implementation.
- Sustainability: Significant reduction in film consumption.
- Support: Pallets are monitored every day to ensure each wrap is optimised
- **Operational Efficiency:** Smooth transition to the recommended wrap pattern.
- **Customer Experience:** The client praised the excellent service and proactive communication from the SPS team, especially representatives Bryony and Calum.



**Customer Service Experience:** 

# "Excellent!"

Would You Recommend Samson Pallet Stability?

## **"Yes, 100%."**

## Why?

"The great service, the time they are willing to commit to looking after people and providing great customer service, and their drive to reduce plastic and help businesses with their sustainability goals."